

The logo for UKFT, featuring the lowercase letters 'ukft' in a white, serif font. The letters are positioned in the lower-left quadrant of the image, set against a background of a repeating geometric pattern of dark blue and teal shapes.

Join The UK Fashion  
& Textile Association

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UK Fashion & Textiles Association  
3 Queen Square  
London WC1N 3AR  
Tel +44 (0)20 7843 9460  
Fax +44 (0)20 7843 9478  
info@ukft.org

**ukft**<sup>®</sup>  
ukft.org

## Join UKFT

Membership offers many unique benefits; one to one business advice and support, a meeting place to grow your network, a knowledge bank of industry information and insight, exclusive discounts in conjunction with our Associate partners and a voice to both Government and industry.

[www.ukft.org](http://www.ukft.org)

Follow us on:



# UKFT Membership

## **Access to professional, industry specific business advice**

- Member-only access to market reports, agency agreement protocol, terms and conditions guidelines and other resources at [www.ukft.org](http://www.ukft.org)
- Guidance on how to work with commission agents, buyers and press
- Access to specialist industry advisors covering topics such as HR, health and safety and pattern cutting
- Advice on sourcing and UK manufacturing

## **Grow your export sales**

- UKFT takes over 650 companies to international shows and missions
- Advice and support on choosing and getting into the right international trade shows
- Access to financial support through grants to help with overseas show costs; our tradeshow programme covers menswear, womenswear, childrenswear, lingerie, beachwear, textiles and technical textiles
- One to one support on developing an export strategy and routes to market

## **Expand your network & increase your knowledge**

- Attend our practical seminars on business related topics to get up to date information on markets, industry specific issues and export advice
- Attend our specialist Commercial Fashion Masterclasses designed specifically for those working within the fashion industry, each hosted by an expert in their field who deliver a day's intensive training
- Get connected through UKFT with agents, buyers and retailers worldwide

- Network with fellow UKFT members and expand your contacts through our annual programme of events
- Gain access to UKFT Rise, our network for professionals and entrepreneurs who have been in the industry for less than 10 years, which brings together hundreds of people for informal and informative events

### **Unrivalled technical information & expertise**

- Access to the care labelling license
- Access to UKFT's online 'British Colour Card' forecasting the UK wool textile colours and trends

### **Save your business money**

- Free legal advice
- Member rates on services from our Associate Members including foreign exchange, intellectual property protection, legal services, retail and stand display, customs consultancy and cheap energy deals

### **Promoting you & our industry**

- UKFT represents the industry to the UK Government, as well as being an active lobbyist at EU level and globally, campaigning on issues such as international trade agreements, skills and training and support for UK manufacturing
- Free listing in our members' directory, distributed worldwide
- UKFT supplies news stories to the media and has regularly featured on BBC TV and Radio, SKY, ITV, STV, CNBC News, Bloomberg as well as regular features in industry publications

## UKFT Associate Membership

Associate membership is designed for companies who are specialists in their areas of expertise and are able to provide services or information to UKFT members.

### **Benefits include**

- Opportunities to promote services and raise company profile to UKFT's unrivalled network
- Listing in UKFT's members' directory (distributed to buyers, agents and brands worldwide)
- UKFT event sponsorship opportunities

## UKFT Retail Partner Programme Membership

Retailers selling their brand/own label outside the UK can join UKFT through the Retail Partner Programme (RPP) which provides the right to use the care symbols worldwide without incurring any further costs.

### **Benefits include**

- Care labelling license
- General labelling information including origin and fibre composition
- UKFT Restricted Chemicals List & REACH
- Networking opportunities with UKFT members
- Advice on working with manufacturers

## International Trade Fairs & Export

Export is a fundamental part of UKFT's activities. Trade fairs are an important route to market for designers and brands in our industry. However, choosing the right trade show for your collection is vital. The UKFT Export team visit the shows and understand the application processes; their advice will guide you and help you avoid making expensive mistakes.

UKFT has helped designers and brands to launch their international sales at the best tradeshows. Practical help and advice from UKFT has enabled new designers to make the most of their exhibition presence, turning many of them into household names.

Key UK groups organised by UKFT and promoted in the Brits Around the World campaign include those at Premium, Seek and Bright Berlin, Playtime Paris, Mode City, Who's Next Paris, Première Vision and Indigo Paris, Pitti Uomo Florence, Heimtextil Frankfurt, Coterie, d&a New York and MRket and Liberty New York.

# Care Labels

There are five basic symbols, but there are over 40 different permutations covering a wide variety of washing, cleansing and drying methods.



Washing



Bleaching



Professional  
(Dry Cleaning)



Drying



Ironing

The care symbols used in most parts of the world are protected by international trademarks which are registered in over 50 countries, including almost all the major European markets.

Ginetex, the organisation that owns the trademark charges a licence fee for the right to use the symbols. The level of the fee varies but can run into many tens of thousands of euros a year.

Membership of UKFT can now include your licence to reproduce the GINETEX care symbols around the world, saving you hundreds of pounds.

# Care Label Licencing

**Members and Retail Partners of UKFT who pay the additional fee for the GINETEX licence benefit from:**

- The right to use GINETEX symbols worldwide
- The right to use the clevercare symbol which promotes sustainable best practice in caring for clothes
- A strong brand system recognised by producers, retailers and consumers throughout the world
- Access to graphics of current labelling symbols
- A Technical Booklet containing specifications and conditions of use for correct care labelling
- The latest information on changes or additions to the system, new symbols and updates
- Access to a network providing solutions for care labelling problems

## **Selling in the UK**

If you are only selling in the UK you do not need permission to use the care symbols, as these are not Registered Trademarks in the UK.

## **Selling Outside the UK and Other Labelling Requirements**

UKFT maintains a global database of the care labelling requirements in all other major markets throughout the world. As well as advice on care labelling, UKFT can also provide members with information on the different requirements on fibre content and country of origin labelling.

## **Selling in Europe**

Consumer legislation in most European markets requires that the consumer be given information on the care of garments at the time of purchase. As the care symbols are Registered Trademarks in many European markets, users must pay for the right to use the symbols in each European country in which they sell.

# Showroom



UKFT offers a light and versatile setting moments from Covent Garden, Holborn and Soho. The Showroom provides the perfect venue for meetings, receptions, press launches and showroom presentations.

9m by 5.5m (30ft x 18ft): total area 50m (540ft)

- Stringer retail display system, with adjustable rails and shelves on main wall - 8.5m x 2.3m (28ft x 7.5ft)
- Extensive natural light from glass room and windows
- Overhead lights and spotlights
- Full audio visual system
- Fitted blinds for partial black-out for presentations
- Chairs and tables for meetings and presentations
- Catering: available on request

# Showroom Booking Form

Please return completed form to:

UKFT, 3 Queen Square, Bloomsbury, London WC1N 3AR

Email: [info@ukft.org](mailto:info@ukft.org)

Brand Name		
Registered company name		
Address		
		Postcode
Contact name	Position	
Telephone	Email	
Signature	Date	
<b>Hire date(s)</b>		
		<b>Hire rates (Including VAT)</b>
		Members                      Non-members
Full day 9am – 5am	<input type="checkbox"/> £420	<input type="checkbox"/> £720
Half day 9am – 1pm	<input type="checkbox"/> £234	<input type="checkbox"/> £390
Half day 1pm – 5pm	<input type="checkbox"/> £234	<input type="checkbox"/> £390
<b>Please let us know what you will be using the room for</b>		

**Payment options** *Full payment must be made in advance*

1. Full payment by BACS or Debit card

(Sort Code: 56-00-27 Account Number: 24937282)

2. Full payment by Credit Card (this incurs 4% charge)

**Credit card details**

Visa

Mastercard

Switch/Maestro

Solo

Amex

Delta

Debit amount £

Cardholder's name

Company

Cardholder's address (if different from above)

Postcode

Card number

Expiry date

Issue number

Start date

Security code

The following charges may apply if a booking is cancelled

**4 week's notice** 25% of total cost **3 week's notice** 50% of total cost

**2 week's notice** 75% of total cost **1 week or less** 100% of total cost

NB: We are unable to accept bookings from members who have not paid their current subscription or who have other UKFT invoices outstanding

**Office use**

Booking confirmed:

Payment received:



**let's  
make it  
here.org**

Let's Make it Here is a free to use database created by UKFT for designers, brands and retailers who want the convenience of manufacturing closer to home or are looking for a distinctly British look for their collections.

### Categories of Manufacturers listed on Let's Make it Here



**Garment  
Manufacturers**



**Footwear  
Manufacturers**



**Accessory  
Manufacturers**



**Fabric  
Manufacturers**



**Yarn  
Manufacturers**



**Component  
Manufacturers**



**Ancillary  
Equipment**



**Service  
Providers**

# UKFT Membership Rates

UKFT Membership Category	Turnover	Annual Membership <i>Excluding care labelling licence</i>	Annual Membership Plus <i>Including care labelling licence</i>
Starter	up to £250k	£498	£618
Starter Premier	£250k–£1m	£936	£1,170
Small	£1–5m	£1,860	£2,322
Medium	£5–15m	£2,472	£3,090
Large	£15–35m	£3,720	£4,650
Very Large	£35m+	£6,180	£7,722
Associate		£1,800	
Retail Partner Programme			£3,000

All prices are inclusive of VAT

Subscriptions are based on annual turnover, calculated at group level, combining UK and overseas sales. Membership is for 12 months and is automatically renewed on January 1st each succeeding year. If you join any time after 31st January, you will still join for 12 months but at the end of the first 12 months we will send you a balance invoice for the remainder of the year. Your subscription will then be renewed on 1st January of the subsequent year. A 3 month notice period is required for cancellation of membership.

# UKFT Membership Application

Please return completed form to:

UKFT 3 Queen Square, Bloomsbury, London WC1N 3AR

Tel +44 (0)20 7843 9460 Fax +44 (0)20 7843 9478

Email [melissa.tang@ukft.org](mailto:melissa.tang@ukft.org)

[www.ukft.org](http://www.ukft.org)

<b>Registered company name</b>	
<b>Brand name (if different from above)</b>	
Address	
	Postcode
Contact name	
Position	
Telephone	
Email	
Website	
<b>Payment options:</b>	
1. Full payment of annual subscription in advance by Debit Card, Cheque or BACS this attracts a 5% discount BACS Sort code: 56-00-27 Account Number: 24937282	
2. Full payment of annual subscription by Credit Card	
3. Payment of annual subscription by Direct Debit (10 instalments – no discount) please complete Direct Debit form and return with your application	
<b>Subscription amount: £</b>	

**Payment options** *Full payment must be made in advance*

1. Full payment by BACS or Debit card

(Sort Code: 56-00-27 Account Number: 24937282)

2. Full payment by Credit Card (this incurs 4% charge)

**Credit card details**

Visa                       Mastercard                       Switch/Maestro  
 Solo                       Amex                       Delta

Debit amount £

Cardholder's name

Company

Cardholder's address (if different from above)

Postcode

Card number

Expiry date

Issue number

Start date

Security code

**I agree to pay UKFT subscription for 12 months from the date below**

Name

Job title

Signature

Date

UK Fashion & Textile Association Ltd is an independent company limited by guarantee, funded by the fashion and textile industry. Registered office as above. Registered in England No 1599377  
Vat No. 340235008

